

National Security Company

Apogee Corporation and Complete IT Systems join forces to provide client a total managed and secure workplace solution

Objectives

- Upgrade outdated and failing printers to release workload strain on the IT department.
- Alleviate further strain on IT department caused by attending to issues with failing printer toner and restocking toner.
- Remove poor service and response times which are hampering and affecting business.
- Future upgrade path to be included in the contract to support IT department.

“Apogee was pro-active and attentive to the clients requirements and saw the process right through to the end including full transparency with Complete IT Systems.”

 Complete IT Systems

Benefits

- Delivered A4 and A3 machines (where applicable) to 6 offices – each with separate usage allowance included within each contract.
- Installation of brand new HP devices – as requested by IT director due to the devices’ stringent security benefits and low energy efficiency.
- Accurate invoicing, accurate meter readings and proactive maintenance and service with Apogee’s Remote Monitoring Application (ARMA) – freeing up the IT department’s time and resources.
- Complete IT Systems to benefit from 50% of gross profit.

Services

- Apogee Managed Print Services (MPS)
- Apogee Remote Management Application (ARMA)